

*Brother's Brother Foundation Celebrates  
50 Years of Connecting People's Resources  
With People's Needs in 2008;  
BBF Thanks South Hills Movers*



Photo from 1978

Over its 50 years, BBF has developed many longstanding relationships with corporate donors. BBF's work has depended upon the generosity of individuals associated with corporations. One such individual is Robert E. Lee of South Hills Movers, Bethel Park, Pennsylvania. Mr. Lee heard BBF founder, Dr. Robert Hingson, speak in a church in 1972. He learned about surplus equipment, supplies and other humanitarian items which were offered to BBF. BBF needed help to collect and move these wonderful

donations to those in need worldwide. Mr. Lee offered to give his people and trucks whenever there was a need. Over 35 years and over 300 tractor-trailer loads later, BBF and South Hills Movers continue to work together, "Connecting People's Resources with People's Needs."



Robert E. Lee and Dr. Robert Hingson

*BBF and Mine Safety Appliances Send Aid to  
China for Earthquake Recovery*

BBF and Mine Safety Appliances worked together to send a donation of safety equipment valued at more than \$250,000 for the cleanup and recovery effort in Chengdu, Sichuan Province, China, which was devastated by a major earthquake on May 12, 2008. Over 36,000 items were sent by air to the Sichuan Supervision and Administration of Work Safety. The donation included masks, overalls, safety equipment and other recovery products. BBF also sent a pallet of various pharmaceuticals to China for relief efforts in conjunction with World Care in Arizona, valued at over \$184,000.



Mine Safety Appliance donation awaiting shipment

*BBF Trustee Helps to Send Supplies to Slovakia*

BBF Advisory Trustee Joseph Senko, Slovak Honorary Consul for Pennsylvania, recently helped to ship over \$40,000 of new and used medical equipment to three nursing homes in Slovakia. Prior to the shipment, Mr. Senko made two trips to Slovakia to meet with the Sisters from the Daughters of St. Francis of Assisi who operate nursing homes in Svidnik, Bardejov and Bratislava. Based on these meetings, he made arrangements for the shipment of a 40-foot container filled with beds, chairs, surgical instruments, gloves, masks, pads, braces, glasses and many other items donated by Brother's Brother Foundation. The shipping costs were paid by U.S. Steel-Kosice. The U.S. Embassy in Bratislava also helped coordinate the paperwork with the Slovak government.



BBF Advisory Trustee Joseph Senko and BBF President Luke Hingson

*Country Updates 06/30/2008*

Thus far in 2008, BBF has served 61 countries, including Afghanistan, Argentina, Belarus, Belize, Bolivia, Brazil, Cambodia, Chile, China, Costa Rica, Cuba, Democratic Republic of the Congo, Dominican Republic, Ecuador, El Salvador, Ethiopia, Ghana, Guatemala, Guinea, Guyana, Haiti, Honduras, Indonesia, Iraq, Israel, Ivory Coast, Jamaica, Kenya, Lebanon, Liberia, Madagascar, Malawi, Malaysia, Mexico, Moldova, Mongolia, Morocco, Mozambique, Nicaragua, Nigeria, Pakistan, Palestine, Panama, Paraguay, Peru, Philippines, Romania, Senegal, Sierra Leone, South Africa, Sri Lanka, St. Kitts and Nevis, Sudan, Swaziland, Tanzania, Thailand, Trinidad, Uganda, USA, Vietnam and Zimbabwe with goods valued at over \$569,000,000.

*Information  
Inside*

**BBF at Record  
Year After Six  
Months**  
2

**Book Program  
Having Record  
Year**  
2

**Thank You  
Letters**  
3

**2007 Annual  
Report**  
4

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The official registration and financial information of Brother's Brother Foundation may be obtained from the PA Department of State by calling toll free within Pennsylvania 1-800-732-0999.

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## BBF At Record Year After Six Months

By Luke Hingson

In spite of harder economic times, Brother's Brother Foundation experienced record gift-in-kind donations in the first half of 2008. These donations allow BBF to help more people than ever before. We are grateful to the almost 1,000 contributors who have given cash and materials. In the first half of 2008, BBF received and assisted with the shipping of 10 million pounds of donated goods representing almost 350 tractor trailer loads of requested assistance. BBF appreciates the long-time relationships to wonderful donors like South Hills Movers and Mylan Pharmaceuticals, Inc., who we visited recently. WOW! THANK YOU! Over 19 million books, 2,040,000 bottles of medicine and 263,000 pairs of new shoes were made available to people in need around the world while keeping administrative and fundraising costs well below 1% of the resources distributed. The material shipped was eight times the weight of shipments in the first half of 2007. We are fortunate as an organization that at the end of year 2007 people gave extra money allowing BBF, with our international partners, to deliver medicines to both heal and prevent illness, books for learning and shoes to wear to those in need. We did it, you did it, in hard times when kindness and generosity are most needed and most appreciated. Thank you!



From left: BBF President Luke Hingson, South Hills Movers President Robert E. Lee and BBF Chair Roy Dorrance

for learning and shoes to wear to those in need. We did it, you did it, in hard times when kindness and generosity are most needed and most appreciated. Thank you!



From left: Dr. Charlie Haeussner, Shawna Szabo, Connie Hatcher, Dr. Chip Lambert and Dr. Seth Bekoe at Mylan Pharmaceuticals, Inc.

## BBF Handles Eight Containers of Donated School Furniture



In the first weeks of July, BBF Humanitarian Coordinator Liam Carstens oversaw the donation of eight 40-foot ocean-going containers of school furniture from the Highlands School District. The furniture came from

Highlands High School in Natrona Heights, Pa. and Grandview Elementary in Tarentum, Pa. and was donated to BBF when the district approved a plan to purchase new furniture. With a large amount of used furniture on hand and new furniture on its way, the district turned to Brother's Brother Foundation to handle the donation. These eight containers of desks, chairs, tables, bookshelves and cabinets will be donated to Food for the Poor, who have earmarked five containers for Nicaragua and three containers for Haiti. "Moving the furniture out of the school represents a wonderful collaboration between the Highlands School District, Food for the Poor and Brother's Brother. I am pleased to be a part of moving this furniture to those who need it in Nicaragua and Haiti" said Mr. Carstens, who was responsible for guiding the process from initial offer to final donation.



## BBF Book Program Having a Record Year

By Carol Taylor

The education program is celebrating its largest year ever! BBF shipped over 19 million books valued at over \$269 million in 258 containers to 37 countries. These figures exceed the total books shipped during the first ten years of the book program. About 80% of the books BBF received were donated by two large publishers due to their recent merger. In order to facilitate the merger, it was necessary for them to consolidate product so that some of the overlapping warehouses could be closed. They could take advantage of tax credits on their books as they consolidated the various business units (categories of books). These books came from seven different warehouses and, with the ongoing container shortage, presented a logistical challenge.

### Top Eight Countries Aided by BBF Book Program in the First Half of 2008

Country	Number of 40-Foot Containers
Jamaica	113
Guyana	31
Philippines	31
Nicaragua	8
Honduras	9
Madagascar	4
Kenya	5
Ghana	4

BBF received visitors from International Orthodox Christian Charities (IOCC) in July. Over the last year BBF has sent 17 tractor-trailer loads of books and educational materials with this partner. Materials went to Ethiopia, Georgia, Jordan, Lebanon, Montenegro and Serbia.



Frank Carlin (on left) and Biljana Mihaljlovic (third from left) of IOCC with Carol Taylor and Luke Hingson

## Surgical Instrument Volunteers

BBF appreciates the time and efforts of the hundreds of volunteers who help. In June, a group of volunteers from the Philippine American Medical Society of Western Pennsylvania and interns with the Jones Day law firm legal consultants, helped package donated instruments. Also, BBF working with the Philippine American Medical Society of Western Pennsylvania sent antifungal cream and 120 pairs of Crocs shoes with hand-carried mission trips to Palawan, Philippines in July.



Philippine American Medical Society of Western Pennsylvania and Jones Day legal consultant volunteers

## Thank You Letters

Received July 2008

Dear Brother's Brother Foundation,

I am writing to thank your organization for the donation of medicines for our May 2008 medical/dental mission trip to Peru. The trip was based from Villa Milagro ([www.villamilagro.net](http://www.villamilagro.net)) in Cajamarca, Peru, in the Northern Andes. Your donation helped us minister to 1,351 medical patients and 275 dental patients. We gave out over 4,500 free prescriptions and treated 5,825 for parasites. We also gave out over 250 pairs of eyeglasses. We worked in the villages of Marcobamba, Chancay, Matarra and at the Monte Sion Baptist Church in Cajamarca. We saw all sorts of ailments, including the usual headaches, backaches, stomachaches. We saw some unusual problems as well, including a 19 year old young man who has a cancerous tumor on his upper leg. He has been told by doctors in Lima his whole leg will need to be amputated at the hip to remove the tumor. Fortunately, we had a wonderful



surgeon on our team who believes the tumor can be removed without amputation if we can get him to the US. We have made arrangements for the surgery to be done here and we are currently working on getting his passport and visa and airfare donated, if possible. Again, I can't thank you enough for the generous donation and for your support. I will be contacting you for our trip planned for May 2009!

Naomi Roper, APN

Miracle Village International  
Melbourne, Arkansas

Received July 2008



Having completed our Medical Mission Trip to Honduras I want to again thank Brother's Brother for playing such a vital role in helping the people of La Ceiba Honduras. We treated over 100 people each day and the medicines that you provided were just what the doctors needed. I'm sure the men, women and children that were treated are well on the road to recovery thanks to the medicines that you provided. I hope everyone at Brother's Brother realizes the difference that you all are making in the world. Through your efforts many people are able to lead healthier and more productive lives. Our team has some extra funds remaining from all the donations that we received and we would like to recognize Brother's Brother with a \$500 donation to be used as you see fit. Through copy of this email I'm asking Ed Young our Missions Director to please issue a check for that amount to Brother's Brother. Once again we offer our thanks and gratitude for all that you have done.

Sincerely,

Ron Steele

St. Stephens Episcopal Church  
Sewickley, Pa.

Received June 2008

On behalf of the Board, management, staff and children of Banunule Primary school, Uganda, I would like to thank you most graciously for the amazing book donation that you sent the school through Dr. Ntwatwa Lule. Thank you so much for supporting the orphaned and underprivileged children in this way. This donation will go a long way in improving the reading standard of each child and the school as well. The reading material and the guides that go with them are very educational and beneficial to the children. Thank you so much.

Greetings from all of us at Banunule,  
Vanessa Nabeta-Kibirige  
Head Teacher



**BBF helped with 101 mission trips thus far  
in 2008 with hand-carried supplies  
valued at more than \$3,600,000**

## "The Lone Ranger"

By Virginia O'Connor, with permission, from article in Pittsburgh Post-Gazette, June 2008

The other day, I took the T to get much needed groceries and milk. (I do not drive.) I picked up several items and went to the checkout line. I opened my wallet and found only two \$1 bills and some change. The male customer ahead of me noticed my frustration and offered to pay my bill. He insisted and I asked his name several times. The answer was "The Lone Ranger!" I thanked him as well as I could. When I got back to my apartment, I made out a check for \$16 to one of my favorite charities, The Brother's Brother Foundation.

## Crocs Report

By Liam Carstens

In the first six months of 2008, Brother's Brother Foundation and Crocs collaborated to donate 263,477 pairs of Crocs brand anti-microbial shoes. The total value of Crocs shoes donated in the first six months of 2008 is \$2,634,770. This number was reached both by sending 40-foot ocean-going containers from factories in China and Canada, and by sending small boxes of 12 pairs on mission trips.



Liam Carstens and Melissa Koester

BBF shipped 25 oceangoing containers with a quarter of a million pairs of shoes in them. These 25 containers were shipped to eleven different countries: Honduras, Guatemala, El Salvador, Haiti, Swaziland, Vietnam, Nicaragua, Zimbabwe, Thailand, Cambodia, and Jamaica. The remaining shoes were donated to mission and humanitarian trips to Honduras, Costa Rica, South Africa, Panama, Mexico, Madagascar, the Democratic Republic of Congo, Guatemala, Ethiopia, Israel, Cuba and Haiti. Crocs Representative Melissa Koester visited BBF in June 2008.

## BBF and World Vision Send Crocs to Vietnam

On February 28, 2008, a 40-foot ocean-going container with 10,000 pairs of Crocs brand shoes arrived in Vietnam. This container full of shoes was donated by Brother's Brother Foundation to World Vision, who then distributed the shoes throughout Thanh Hoa province in Northern Vietnam. Thanh Hoa is an extremely poor region of Vietnam in which over 60 percent of all inhabitants live below the national poverty level of US\$13 a month. In such a poor region, health problems are often caused or exacerbated by injuries that are otherwise easily prevented. The availability of clean, reliable footwear is one way in which a variety of problems can be mitigated. A good pair of shoes provides much needed protection to the feet of the most vulnerable in the villages; beyond protection from cuts, which can become infected, often the feet of children are burned by the hot dirt in the dry season and left cold and muddy in the rainy season. The shoes that were donated by Brother's Brother Foundation were distributed throughout March and April to school children, disabled children and those who were too poor to attend school. One student, Vi Thi Hang, grade 5, had this to say about the shoes: "...after two months using the sandals I see that it is much (more) safe and clean to wear them, especially when I walk in the rain."



Crocs in Vietnam

## BBF's 2007 Annual Report



Brother's Brother Foundation is pleased to present its 2007 Annual Report. This document is available on our website in *pdf* format which will require Adobe Acrobat Reader to view. As with all of BBF's online publications, the file size will be large enough that it may take a few minutes to download on slower internet connections. With the completion of BBF's 2007 financial statements, other financial documents such as the 990 form will be updated on the website to match.

## BBF Plans 50th Anniversary Celebration November 24, 2008

In conjunction with the Heinz History Center's Pittsburgh exhibit highlighting innovative individuals living in Western Pennsylvania, Brother's Brother Foundation plans to celebrate its 50th anniversary on Monday, November 24, 2008, at the Senator John Heinz History Center. Dr. Robert A. Hingson will be highlighted as one of Western Pennsylvania's innovative individuals as part of the Senator John Heinz History Center exhibit.

Brother's Brother  
Foundation

50 Years Of Connecting People's  
Resources With People's Needs

SENATOR JOHN HEINZ  
**HISTORY CENTER**  
IN ASSOCIATION WITH THE SMITHSONIAN INSTITUTION

## Noteworthy

### Giving In Honor/Memory

Did you know that if you send a donation to BBF in honor or memory of a friend or loved one that the BBF staff sends a personalized note at your direction? In the first half of 2008 BBF received 135 gifts in honor/memory that collectively totaled over \$12,200. For additional information about the BBF honor or memory cards, please call 412-321-3160 and ask for Donna.

### Look for BBF at Our Website

[www.brothersbrother.org](http://www.brothersbrother.org)

You Can Now Donate  
Online.

Do we have your e-mail address?  
Sign up for BBF's E-Newsletter on our guestbook.

### Monthly Sponsorship Program

Now you can give to BBF each month. Monthly sponsorship is a program that is valuable to BBF because it provides us with a dependable income stream enabling us to plan ahead. For more information about monthly giving, call BBF at 412-321-3160. Also, you can designate Brother's Brother in your will.

**Brother's Brother Foundation does not utilize any outside contractors or services to process donations. All donation information is managed in-house for your safety and BBF's efficiency. Donor contact information is never sold or shared with other organizations.**

### Has Your E-mail Address Changed?

As you move to newer usernames, e-mail services and internet service providers, please keep us updated so we can continue to keep you up to date with our e-newsletter.

### Speaker Available

If you would like to schedule a representative from BBF to visit your church, home, school or community, please call Karen Dempsey at 412-237-2324. The staff and Trustees are available to discuss the needs and opportunities to help in Europe, Asia, Caribbean, South America, Africa and the United States. If your group would like to see a video about the work of BBF, we will be happy to show it.

### Brother's Brother Foundation Thanks:

Graphic Designer, Ryan Gindlesperger

H.J. Heinz volunteers for many  
hours of service.